

Trampoline NH CIC

Promoting Community Enterprise

Supporting Ethical Leadership



Southwark Pioneers Fund: Launchpad

Induction Session – Cohort 2026

20th January 2026



**Southwark
Pioneers Fund**

Start and grow your enterprise



Trampoline NH CIC

- *Promoting Community Enterprise*
- *Supporting Ethical Leadership*

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Welcome and learning objectives

Welcome to our SPF: Launchpad's MC 2026!

The SPF: Launchpad is Southwark Council's response to Start-up support needs from the growing number of local entrepreneurs.

The programme focuses on providing business support to Southwark's start-ups and entrepreneurs (**not -just- grants funding support**).

Session Objectives:

1. Explain the benefits of being part of the MC.
2. Outline requirements from MC members, including commitment, attendance, progress.
3. Provide key training and networking dates.
4. Summarise the grant application process.
5. and explain the booking process through our website's ENTERPRISE HUB ACCOUNT section.

Benefits of being a MC Member

MC Members' Benefits:

As a Main Cohort member, you have preferential or exclusive access to our programme's activities:

- **Preferential access** to business training to help you gain / improve key skills for running your business more efficiently; these will be delivered through hybrid masterclasses.
- **Preferential access** to trading and networking events.
- **Exclusive access*** to 4 hours of 1-2-1 business mentoring support from a seasoned mentor / entrepreneur; this will be delivered, through 5 x 45-minute sessions (from June to Sep 2026, **eligibility applies**).
- **Exclusive access*** to the SPF Grants funding programme (**eligibility applies**).
- **Exclusive access** to customised support for developing your grant proposal (**within mentoring and/or IAG support settings**).
- **Preferential access** to The Enterprise Hub subsidised membership.

**Requirements:
commitment, attendance, progress.**

MC Members' Requirements:

As a SPF: Launchpad's MC member, you will be expected to:

- Attend at least 80% of all business training masterclasses*.
- Attend at least 80% of our trading and/or networking events.
- Attend all (100%) your business coaching sessions (5 x 45-minute sessions).
- Apply the new skills and knowledge gained through training sessions to your own business and make tangible progress throughout your business journey.
- Set 3 – 5 **business development goals** at the start of the coaching period and demonstrate tangible progress in achieving them; these will be measured by your mentor, throughout the coaching support sessions.

* All masterclass sessions are delivered hybrid and will be recorded and made available on our website.

SPF: Launchpad
Learning / Training Events:



Title	Covering	Hybrid from TEH 10:00 AM – 2:00 PM
1. Essential Marketing (delivered by Claudine Bongo)	Market Research / Target Market / Marketing Mix	Tuesday 3 rd February
2. Sales (Paul Muhammad)	Optimising sales potential (on and off-line)	Friday 27 th February
3. Operational Planning (Anita Thorpe)	Planning activities and resources / managing risk factors / Surviving vs Growing	Tuesday 10 th March
4. AI & Digital Skills (Alina Vasile)	Social Media / Digital tools to improve efficiency / GDPR / Safety & Legality	Friday 27 th March

SPF: Launchpad
Learning / Training Events:



Title	Covering	Hybrid from TEH 10 AM – 2 PM
5. Business Compliance (Anita Thorpe)	Ethical business models / Environmental concerns / Ethical leadership in business	Tuesday 7 th April
6. Ethics & Social Impact (Sophie Cottrell)	Ethical decision-making, social and environmental responsibility, social value.	Friday 24 th April
7. Financial Planning & Management (Claudine Bongo)	Planning / Sourcing / Managing / Monitoring / Mitigating risks.	Tuesday 5 th May
8. Business Registration (Asari St. Hill)	Choosing the most appropriate legal structure for running a small business in the UK	Friday 22 nd May
9. Self-assessment Tax Return (TBC)	Preparing your self-employment tax return.	Friday 19 th June

Networking Event dates (below):

Title	Content	In-person (The Enterprise Hub)
Let's Talk Business	<p>A networking events to bring MC members together, promote joint work, collaborations and partnerships.</p> <p>The event would help us add new businesses to our Start-up Directory, highlighting and promoting their business offers.</p>	Thursday 12 th March, 5 PM – 8 PM
Let's Talk Business	Networking event	Wednesday, 3 rd of June 5 PM – 8 PM
Graduation Event	Networking / End of programme celebration	Thursday 08 th October 5 PM – 8 PM

SPF: Launchpad Checkpoints & Support

- Regular checkpoints will be built into the programme to review your progress (every two months).
- Trampoline will monitor your attendance at masterclasses, your LMS (Learning Management System) progress, and your business journey progression.
- We will also reach out to you directly via emails, text messages, and phone calls to provide reminders, feedback, and additional support where required.
- These checkpoints ensure you stay on track and get the most from the SPF: Launchpad programme. If you experience any issues with either the LMS or any other part of the programme, you can always reach out to Trampoline's Programme team for support.

SPF: Launchpad Business Mentoring Support

From **June** 2026, MC members who are still actively taking part in the programme, will be assigned a Business Mentor to receive additional customised, 1-2-1 support to set up and develop 3 to 5 business development goals.

- 1-2-1 coaching support will run from June to September 2026.
- MC members will have access to 4 hours of 1-2-1 business coaching support, delivered through 5 x 45-minute sessions
- All sessions' arrangements (time and venue) will be agreed between mentor and mentee.
- MC members **MUST** attend all their business mentoring sessions.
- Except special circumstances, at least a 24-hour notice must be given by both parties (mentor and mentee), for not being able to attend a session.
- Both parties (mentors and mentees) will be required to read and sign our Code of Ethics and Support Agreement, at the start of the mentoring period.

SPF: Launchpad Grants Funding Process



Estimated Timeline:

Key dates (TBC)	Outputs	Outcomes
Tuesday 1st Sep 2026, 12 PM	Grants funding round 2025 opens (4.5-week window).	Grant Funding is via invite only. Application pack will be sent to all eligible applicants.
Friday 04th Sep 2026, 11am – 1pm	Online workshop “SPF Grants Funding Process Explained”.	SPF grants funding process explained (including eligibility criteria, Ts & Cs) .
Wednesday 30th Sep 2026, 12 PM	Application deadline: Grants funding round 2024 closes.	Grant applications forwarded to Trampoline’s Independent Grants Assessor for longlisting.
W/C 26th Oct 2026	LBS to review all applications submitted by Trampoline’s independent Grants Assessor.	Shortlisting by LBS.
W/C 16th Nov 2026	Provisional awards notifications sent to successful applicants. Notifications sent out to unsuccessful applicants.	LBS to conduct and finalise due diligence process.
W/C 02nd Dec 2026	Confirmation awards notifications sent out.	Email notifications sent out to successful applicants by Independent Grants Assessor.
Mid-Jan 2027	Estimated grants payment by LBS.	Grants payment made into grantees bank accounts.

SPF: Launchpad
Online booking process

How to sign-up to Training / Networking events:

To sign up for your chosen training, learning, trading and/or networking events, follow the following procedures:

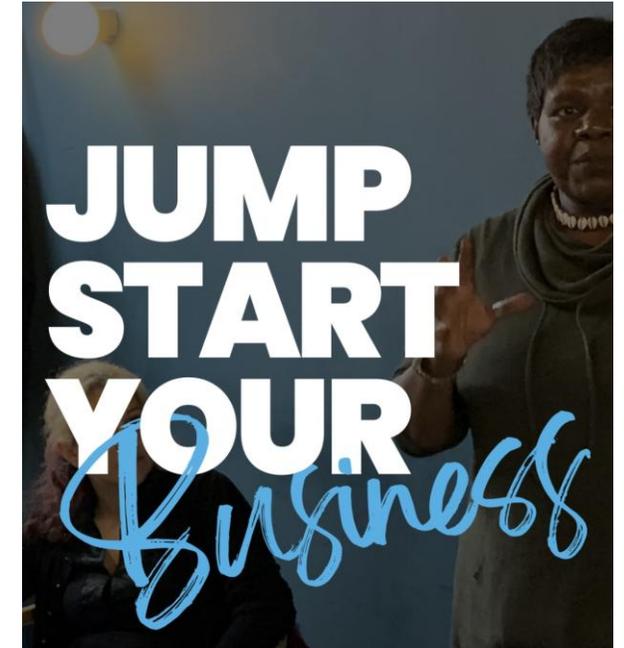
- Log in to the Enterprise Hub account using the email address used when registering and the password sent to you afterward (or any other changed password).
- If you are unable to find your password, you can reset it by clicking '**forgot password**' and entering the email address you registered with. Please ensure that you check your junk email folder as well as your inbox for the password reset email.

For more info or additional support to access your Enterprise Hub Account, please contact our admin by email info@trampolinecic.org or by phone 020 4610 0915



How Did we do today?

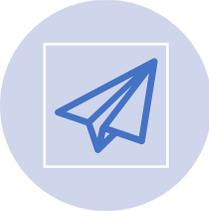
Please scan the QR Code below, to give us your feedback



Join the Start-up Movement!



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